

Interim Financial Report

Bolzoni Group

at 30 September 2015

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Corporate offices

At the present date the assigned corporate offices are as follows:

Board of Directors:

Name and Surname	Office	Date appointed
Emilio Bolzoni	Chairman (Executive)	29 April 2015
Roberto Scotti	C.E.O.	29 April 2015
Franco Bolzoni	Non executive director	29 April 2015
Karl-Peter Staack	Non executive director	29 April 2015
Pier Luigi Magnelli	Non executive director	29 April 2015
Paolo Mazzoni	Non executive director	29 April 2015
Claudio Berretti	Non executive and independent director	29 April 2015
Patrizia Rossi	Non executive and independent director	29 April 2015
Elena Zanconti	Non executive and independent director	29 April 2015

Board of Statutory Auditors:

Name and Surname	Office	Appointed on
Giorgio Picone	Chairman	29 April 2013
Carlo Baldi	Effective auditor	29 April 2013
Maria Gabriella Anelli	Effective auditor	29 April 2013
Andrea Foschi	Alternate auditor	29 April 2013
Claudia Catellani	Alternate auditor	29 April 2013

Auditing Company:

Deloitte & Touche S.p.A.	Appointment valid until the approval of financial report for 2020
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Internal control and Risk committee:

Name and Surname	Office	Appointed on
Patrizia Rossi	Chairman	29 April 2015
Elena Zanconti	Councillor	29 April 2015
Pier Luigi Magnelli	Councillor	29 April 2015

Remuneration Committee:

Name and Surname	Office	Appointed on
Patrizia Rossi	Chairman	29 April 2015
Pier Luigi Magnelli	Councillor	29 April 2015
Elena Zanconti	Councillor	29 April 2015

Supervisory Board ex. DLgs 231/01 :

Name and Surname	Office	Appointed on
Elena Zanconti	Chairman	29 April 2015
Pier Luigi Magnelli	Councillor	29 April 2015
Patrizia Rossi	Councillor	29 April 2015

Group activity

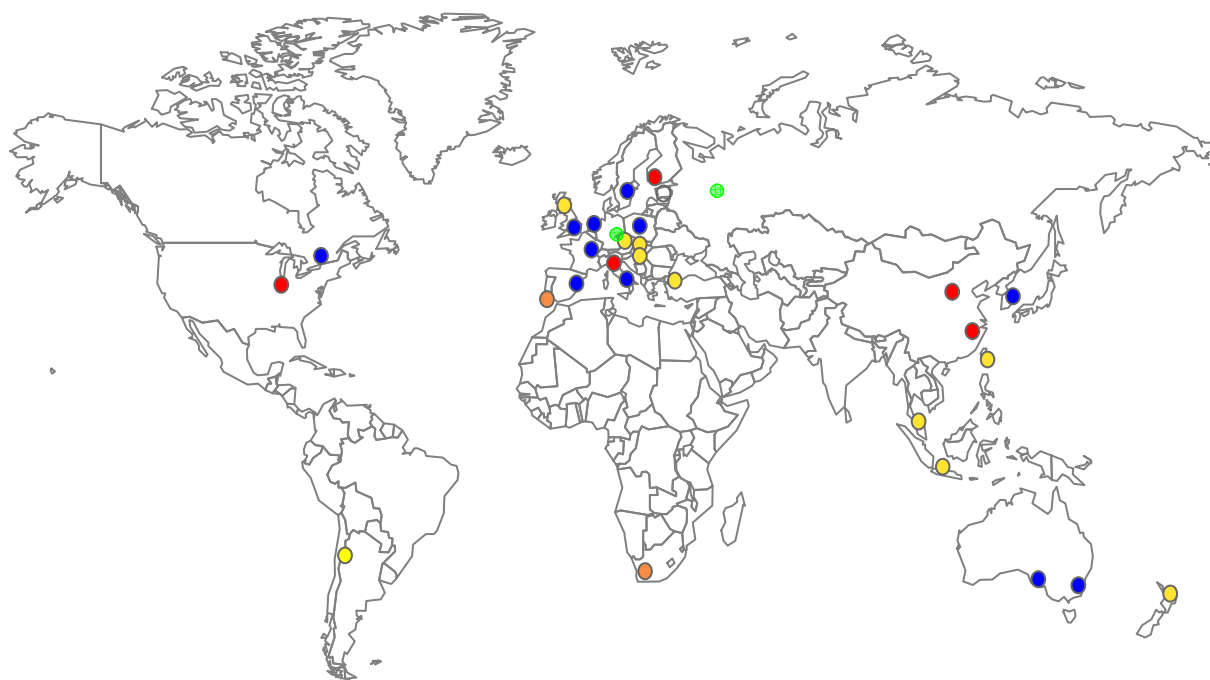
For over seventy years the Bolzoni Group has been active in the design, production and distribution of lift truck attachments and industrial material handling equipment.

The Company therefore operates in a segment with a close connection to logistics and to its global development.

Today Bolzoni is present in over forty countries worldwide. It holds the leading position in the European market for lift truck attachments and is the second largest worldwide manufacturer in this sector.

The Group offers a wide range of products utilized in the industrial material handling and, in particular, lift truck attachments, lifting platforms and forks for lift trucks.

The following diagram shows the various locations of the Group companies throughout the world:

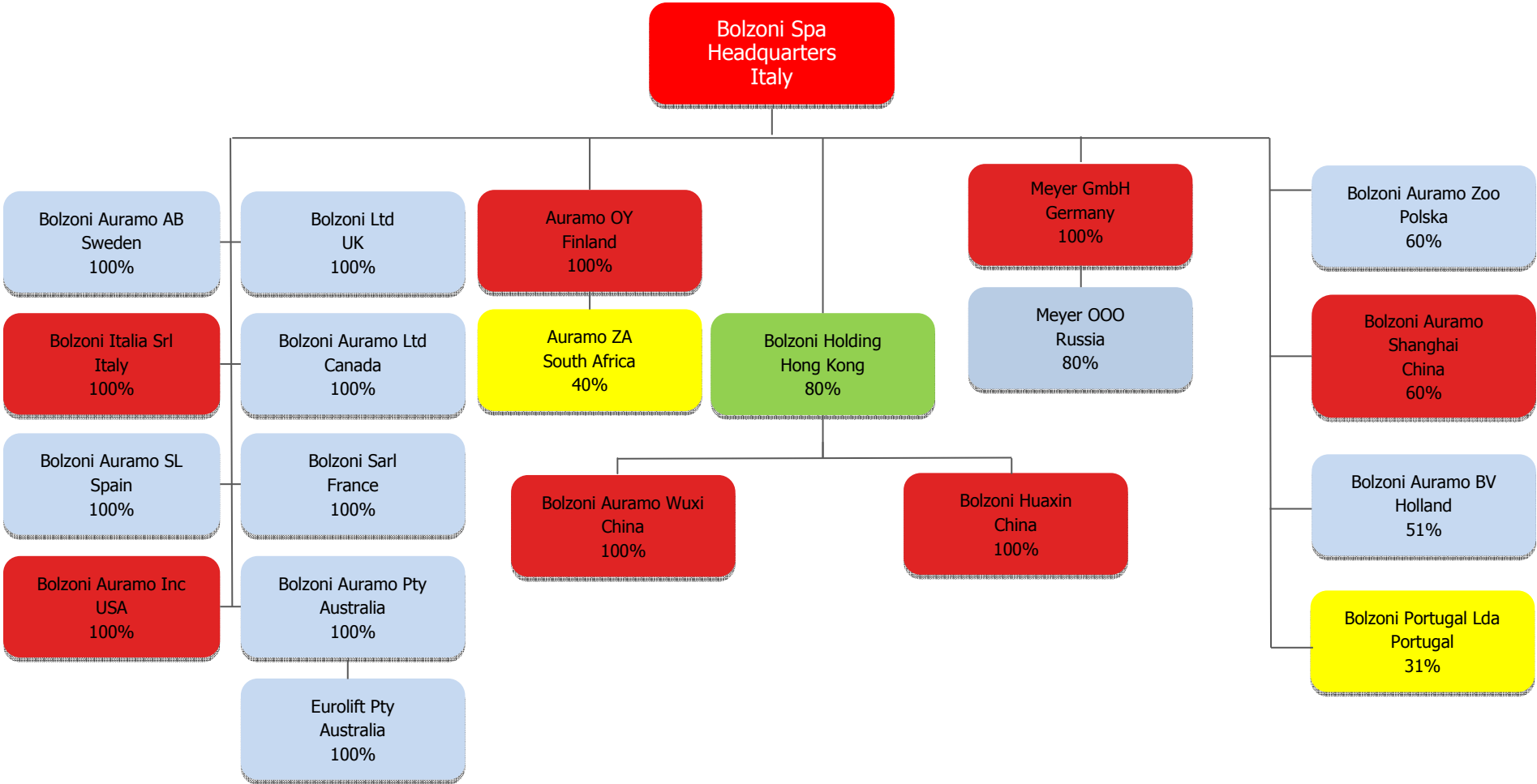


- Production sites
 - Commercial subsidiary
 - Associated company
 - Independent distributor
 - Meyer Group
- } Exclusive Distributors

Group structure

Bolzoni S.p.A. controls, either directly or indirectly, eighteen companies, all included in the Group’s consolidation area, and located in various countries worldwide. Eight of these companies (including the Parent) are production plants situated in Italy, Germany, Finland, U.S.A. and China whereas ten companies have exclusively commercial and distributive activities, with the purpose of directly serving the principal logistics and material handling markets all over the world and one company is a financial holding.

Both through subsidiaries or associated companies, the Group is present in many countries which all together represent 80% of the specific world market.



Comments of the Directors on the Company's performance

For easier reading, unless otherwise specified, figures are indicated in thousands of euros.

Below are the main results of the Consolidated Financial Statement for the third quarter of 2015 compared to the same period of 2014.

Comments to the figures are given after the tables.

	<i>30.09.2015 without non- recurring costs</i>	<i>30.09.2014</i>	<i>Var. %</i>
Revenue	102,306	88,331	+15.82%
Ebitda	10,672	6,323	+68.78%
Ebit	5,993	1,951	+207.18%
Result before tax	4,992	1,707	+192.44%

	<i>Q3 2015 without non- recurring costs</i>	<i>Q3 2014</i>	<i>Var. %</i>
Revenue	32,961	29,330	+12.38%
Ebitda	3,313	2,086	+58.82%
Ebit	1,817	651	+179.11%
Result before tax	920	1,054	(12.71%)

Revenue

Double digit growth (+12.38%) even in the third quarter totally confirming the trend of the previous two quarters.

An excellent overall result at the end of September of over 102 million.

Trends in the benchmark market and market shares

To support the analysis on revenue, below we have indicated the trend recorded by our benchmark market, that is to say fork lift truck sales in various areas.

The figures refer to sales in the first nine months of 2015 compared to the same period in the past year.

<i>Geographic Area</i>	<i>Variation Q3</i>	<i>Variation 30.09</i>
Europe	- 0.31%	+ 2.22%
North America	+ 7.91%	+ 6.98%
China	- 21.17%	-16.27%
World	- 8.79%	- 4.47%

Europe (including Eastern Europe) grows by 2.22% as a whole in 9 months (-0.31% in Q3) mainly thanks to Western Europe which has recorded a +7.56%.

North America confirms the positive trend with a +6.98% in nine months (+7.91% in Q3).

China has recorded a -16.27% and this affects the global result with a -4.47% in nine months (-8.79% globally in Q3).

Our Group results are excellent also thanks to our greater presence on the Europe and North America markets.

Turnover has grown by +6.57% in Europe in nine months (-0.45% in Q3) by 63.10% in North America (+64.70% in Q3) and by +24.61% in the rest of the World (+32.95% in Q3).

Market shares therefore remain stable in Europe and increase sharply both in North America and the rest of the World

Dollar exchange rate

The exact exchange rate of the Dollar against the Euro which on 31.12.2014 was 1.21 has decreased to 1.12 at 30.9.2015 with an average exchange rate of 1.11.

At 30 September we have a positive result of 173,000 euros due to exchange rate differences.

For the same period in 2014 the result was a positive 1,051,000 euros.

EBITDA

The following table shows the trend in Ebitda:

	Q1	Q2	Q3	30.09
% Ebitda on turnover – 2014	6.99 %	7.37 %	7.11 %	7.16 %
% Ebitda on turnover – 2015	10.05 %	11.16 %	10.05 %	10.43 %

Ebitda up by 58.8% compared to the same quarter last year and by 68.8% in 9 months.

The third quarter sees a consolidation of the double-digit margin levels despite the impact on the quarter of the summer break.

Result before tax

To be noted, the one-off operation whereby our Group has purchased 20% of Bolzoni Huaxin Hebei in China, bringing our total investment to 100% (changing, at the same time the name of the company to 'Bolzoni Hebei'), while concurrently selling our 20% stake in XinHuaxin. This last operation has produced a one-off loss of 385,000 euros which affects the result before tax.

At 30 September profit before tax (without non-recurring costs) has gone up by 192.4% with 4,992,000 euros compared to last year's 1,707,000.

The third quarter closes at 920,000 euros (without non-recurring costs), a drop with respect to 1,054,000 for the same period last year, due to the effect of exchange rate variations, with a positive result last year of 836,000 euros and a negative result of 484,000 euros for the period under examination.

Balance sheet and financial position

Reclassified balance sheet	30.09.2015	31.12.2014
Net working capital	28,701	27,651
Net fixed capital	51,429	54,426
TFR and other provisions	(4,845)	(4,685)
Net Invested Capital	75,285	77,392
Net financial position	(32,965)	(37,052)
Net equity	(42,320)	(40,340)
Shareholders' equity and net financial position	(75,285)	(77,392)

Cash flow statement	30.09.2015
Net financial position at the start of the period	(37,052)
Operating result	3,195
Variation in provisions	1,797
Variation in net working capital	(1,039)
Amortization	4,323
Investments	(3,082)
Dividends	(1,021)
Variations in net equity	(86)
Net financial position at the end of the period	(32,965)

Excellent cash flow generated in the period with a reduction in financial exposition of over 4 million euros, despite the payment of dividends for the amount of 1,021,000 euros.

CONSOLIDATED BALANCE SHEET at 30 September 2015

BALANCE SHEET €/000	30.09.2015	31.12.2014
ASSETS		
Non-current assets		
Property, plant and equipment	32,872	33,909
Goodwill	10,618	10,618
Intangible fixed assets	3,939	4,143
Investments in associated companies assessed on N.E.	397	2,240
Financial assets	84	62
Deferred tax assets	3,519	3,454
Total non-current assets	51,429	54,426
Current assets		
Inventory	26,972	25,479
Trade receivables	27,642	25,818
- of which relating to associated companies	437	460
Tax receivables	733	1,090
Other receivables	747	815
Financial assets available for sale	-	12
Cash and cash equivalent	10,267	4,066
Total current assets	66,361	57,280
TOTAL ASSETS	117,790	111,706

CONSOLIDATED BALANCE SHEET at 30 September 2015

BALANCE SHEET €/000	30.09.2015	31.12.2014
GROUP EQUITY		
Share capital	6,498	6,498
Reserves	29,471	28,887
Result of the period	3,170	1,044
TOTAL GROUP EQUITY	39,139	36,429
THIRD PART EQUITY		
Capital, reserves and retained earnings	3,156	4,047
Result of the period	25	(136)
TOTAL GROUP AND THIRD PARTY EQUITY	42,320	40,340
LIABILITIES		
Non current liabilities		
Long term loans	23,756	15,881
T.F.R. provision (retirement allowance)	2,746	2,812
Deferred tax liability	1,376	1,325
Contingency and expenses provisions	190	190
Liabilities for derivatives	393	523
Other long-term liabilities	533	358
Total non-current liabilities	28,994	21,089
Current liabilities		
Trade payables	19,327	18,890
- of which with subsidiary and related parties	-	31
Payables to banks and current portion of long-term loans	19,083	24,726
Other payables	6,824	6,093
Liabilities for current tax	947	262
Current portion of contingency provision	295	306
Total current liabilities	46,476	50,277
TOTAL LIABILITIES	75,470	71,366
TOTAL EQUITY AND LIABILITIES	117,790	111,706

CONSOLIDATED INCOME STATEMENT AT 30 SEPTEMBER

INCOME STATEMENT €/000	30.09.2015	30.09.2014	Var % 2015 vs 2014
Net sales	102,306	88,331	+15.82%
- of which relating to associated companies	1,159	1,055	+9.86%
Other income	156	636	(75.47%)
Total revenues	102,462	88,967	+15.27%
Cost of raw material and purchased goods	(45,769)	(40,188)	+13.89%
- of which with related parties	-	(1,610)	(100.00%)
Cost of services	(17,025)	(15,788)	+7.84%
Personnel costs	(28,261)	(25,953)	+8.89%
Other operating costs	(724)	(724)	-
Result of associates accounted for under equity	(11)	9	N.R.
EBITDA	10,672	6,323	+68.78%
Depreciation and amortization	(4,323)	(4,009)	+7.83%
Accruals and impairment losses	(356)	(363)	(1.93%)
EBIT	5,993	1,951	+207.18%
Financial income and expenses	(1,174)	(1,295)	(9.34%)
Non-recurring financial expense	(385)	-	N.R.
Gain or loss from foreign currency translation	173	1,051	(83.54%)
Result before income tax	4,607	1,707	+169.89%
Income tax	(1,412)	(904)	+56.19%
Result for the period	3,195	803	+297.88%

CONSOLIDATED INCOME STATEMENT FOR THIRD QUARTER

INCOME STATEMENT €/000	Q3 2015	Q3 2014	Var % 2015 vs 2014
Net sales	32,961	29,330	+12.38%
Other income	60	(14)	N.R.
Total revenues	33,021	29,316	+12.64%
Cost of raw material and purchased goods	(14,599)	(13,288)	+9.87%
Cost of services	(5,763)	(5,277)	+9.21%
Personnel costs	(9,082)	(8,417)	+7.90%
Other operating costs	(217)	(255)	(14.90%)
Result of associates accounted for under equity	(47)	7	N.R.
EBITDA	3,313	2,086	+58.82%
Depreciation and amortization	(1,433)	(1,337)	+7.18%
Accruals and impairment losses	(63)	(98)	(35.71%)
EBIT	1,817	651	+179.11%
Financial income and expenses	(413)	(433)	(4.62%)
Non-recurring financial expenses	(385)	-	N.R.
Gain or loss from foreign currency translation	(484)	836	N.R.
Result before income tax	535	1,054	(49.24%)
Income tax	(300)	(397)	(24.43%)
Result for the period	235	657	(64.23%)

STATEMENT OF COMPREHENSIVE INCOME AT 30 SEPTEMBER

STATEMENT OF COMPREHENSIVE INCOME €/000	30.09.2015	30.09.2014
Result for the period (A)	3,195	803
Effective part of profit/(loss) on cash flow hedge	(31)	(139)
Tax effect of cash flow hedge	7	26
Profit/(loss) resulting from the conversion of financial reports of foreign companies	991	1,259
Actuarial profit/(loss) from defined benefit plans	5	-
Total Other profit/(loss) (B)	972	1,146
Overall result for the period (A + B)	4,167	1,949
<i>Attributable to:</i>		
Group	3,912	1,734
Third parties	255	215

NET FINANCIAL POSITION

at 31 December 2014, at 30 June 2015 and at 30 September 2015

Net financial position	31.12.2014	30.06.2015	30.09.2015
A. Cash on hand	13	14	11
B. Liquid funds	4,053	8,543	10,256
D. LIQUID ASSETS	4,066	8,557	10,267
E. Financial credits	12	12	-
F. Current bank debts	(12,034)	(14,544)	(8,792)
G. Current part of non-current indebtedness	(12,692)	(10,566)	(10,291)
I. CURRENT FINANCIAL INDEBTEDNESS	(24,714)	(25,098)	(19,083)
J. CURRENT NET FINANCIAL POSITION	(20,648)	(16,541)	(8,816)
Assets held to maturity	-	-	-
K. Non-current financial debts	(16,404)	(17,673)	(24,149)
N. NON-CURRENT NET FINANCIAL POSITION	(16,404)	(17,673)	(24,149)
NET FINANCIAL POSITION (NET FINANCIAL INDEBTEDNESS)	(37,052)	(34,214)	(32,965)

**STATEMENT OF CHANGES IN CONSOLIDATED EQUITY
for year ended 31 December 2014 and at 30 September 2015**

	<i>Capital</i>	<i>Share premium reserve</i>	<i>Legal Reserve</i>	<i>Cash flow hedge reserve</i>	<i>Retaine d earnin g s</i>	<i>Transl. diff.</i>	<i>Year result</i>	<i>Total Equity for Group</i>	<i>Minor. interests</i>	<i>Minor. Result</i>	<i>Total Equity</i>
Balances at 31.12.2013	6,498	17,544	1,462	(44)	11,244	(1,346)	123	35,481	4,470	(18)	39,933
Result for the period							858	858		(55)	803
Other overall profit/loss				(113)		989		876	270		1,146
Total overall profit/loss				(113)		989	858	1,734	270	(55)	1,949
Allocation net income			52		71		(123)	-	(18)	18	-
Dividends					(910)			(910)	(95)		(1,005)
Other movements					(80)			(80)	(666)		(746)
Balances at 30.09.2014	6,498	17,544	1,514	(157)	10,325	(357)	858	36,225	3,961	(55)	40,131
Balances at 31.12.2014	6,498	17,544	1,514	(417)	10,405	(159)	1,044	36,429	4,047	(136)	40,340
Result for the period							3,170	3,170		25	3,195
Other overall profit/loss				9		733		742	230		972
Total overall profit/loss				9		733	3,170	3,912	230	25	4,167
Allocation net income			114		930		(1,044)	-	(136)	136	-
Dividends					(910)			(910)	(111)		(1,021)
Variation in consolid.area					(232)			(232)	(874)		(1,106)
Other movements					(60)			(60)			(60)
Balances at 30.09.2015	6,498	17,544	1,628	(408)	10,133	574	3,170	39,139	3,156	25	42,320

EXPLANATORY NOTES SPECIFIC TO THIS INTERIM MANAGEMENT REPORT

1. Introduction

The consolidated interim management report at 30 September 2015 has been drawn up in accordance with the contents of Appendix 3D of the 'Regolamento Emittenti' (Italian regulations for Issuers).

The same accounting standards adopted for the preparation of the consolidated financial statement for the Bolzoni Group at 31 December 2014 have also been applied, without modification, to the preparation of this consolidated interim management report for quarter ended 30 September 2015.

This report should be read together with the Consolidated Financial Statement for the Bolzoni Group at 31 December 2014.

The result achieved at 30 September 2015 is not representative of the result the Group may achieve for the financial year ending 31 December 2015.

The figures given in the following notes are expressed in thousands of euros, unless otherwise specified.

2. Segment information

Information is given below on the secondary segment, that is to say, according to the geographical areas due to the fact that the Group operates in a single segment, and the result of the segment coincides with that of the income statement.

The geographical areas are: "Europe", "North America" and 'Rest of World'. Sales to external customers disclosed in geographical segments are based on the customers' location.

The following tables provide figures on the quarters ended on 30 September 2015 and 2014 according to the Group's geographical areas.

30 September 2015	Revenue	Group sales	Revenue in contr.	Gross oper. result	Oper. result	Finan. Income/charges	Value adjust. on finan. assets.	Comp. results at Equity	Result before tax
Europe	98,348	(27,553)	70,795	9,769	6,487	-	-	(396)	-
North America	27,951	(10,058)	17,893	668	58	-	-	-	-
Rest of World	15,259	(1,641)	13,618	(150)	(937)	-	-	-	-
Items not allocated or adjusted	-	-	-	-	-	(588)	-	-	4,607
Total	141,558	(39,252)	102,306	10,287	5,608	(588)	-	(396)	4,607

30 September 2014	Revenue	Group sales	Revenue in contr.	Gross oper. result	Oper. result	Finan. Income/charges	Value adjust. on finan. assets.	Comp. results at Equity	Result before tax
Europe	91,357	(24,909)	66,448	6,852	3,267	-	-	9	-
North America	17,560	(6,589)	10,971	(243)	(480)	-	-	-	-
Rest of World	13,926	(3,014)	10,912	(286)	(836)	-	-	-	-
Items not allocated or adjusted	-	-	-	-	-	(244)	-	-	1,707
Total	122,843	(34,512)	88,331	6,323	1,951	(244)	-	9	1,707

3. Interest bearing loans and borrowings

		Actual interest rate %	Maturity	30.09.2015	31.12.2014
Short term					
Bank overdrafts			On request	-	12
Trade advances			On request	1,528	2,191
Advances on foreign business			On request	-	2,750
Loans to subsidiaries				7,299	10,869
Euro 9,000,000 unsecured loan	(1)	Euribor + 2.50	2015	-	1,974
Euro 6,000,000 unsecured loan	(2)	Euribor + 2.00	2015	-	1,494
Euro 6,000,000 mortgage loan	(3)	Euribor + 1.50	2015	-	673
Euro 7,000,000 unsecured loan	(4)	Euribor + 0.60	2015	1,382	-
Euro 5,000,000 unsecured loan	(5)	Euribor + 0.60	2015	1,237	-
Euro 3,000,000 unsecured loan	(6)	Euribor + 0.65	2015	332	-
Euro 6,000,000 unsecured loan	(7)	Euribor + 0.95	2015	1,190	-
Euro 2,000,000 unsecured loan	(8)	Euribor + 1.20	2015	1,333	1,332
Euro 3,000,000 unsecured loan	(9)	Euribor + 1.25	2015	747	-
Euro 6,000,000 unsecured loan	(10)	Euribor + 1.30	2015	1,348	1,774
Euro 2,000,000 unsecured loan	(11)	Euribor + 1.45	2015	491	-
Euro 3,000,000 unsecured loan	(12)	Euribor + 1.50	2015	998	1,657
Euro 2,000,000 unsecured loan	(13)	1.15	2015	388	-
Euro 810,000 unsecured loan	(14)	7.00	2015	810	-
				19,083	24,726

		Actual interest rate %	Maturity	30.09.2015	31.12.2014
Medium/short term					
Euro 9,000,000 unsecured loan	(1)	Euribor +2.50	2016	-	4,971
Euro 6,000,000 unsecured loan	(2)	Euribor +2.00	2016	-	2,244
Euro 6,000,000 unsecured loan	(3)	Euribor +1.50	2016	-	1,431
Euro 8,000,000 unsecured loan	(10)	Euribor +1.30	2016	-	774
Euro 810,000 unsecured loan	(14)	7.00	2016	-	810
Euro 2,000,000 unsecured loan	(8)	Euribor +1.20	2018	-	668
Euro 6,000,000 mortgage loan	(3)	Euribor +1.50	2019	-	2,533
Euro 5,000,000 unsecured loan	(5)	Euribor +0.60	2019	3,758	-
Euro 3,000,000 unsecured loan	(9)	Euribor +1.25	2019	5,590	-
Euro 2,000,000 unsecured loan	(11)	Euribor + 1.45	2019	1,871	-
Euro 7,000,000 unsecured loan	(4)	Euribor + 0.60	2020	1,261	-
Euro 3,000,000 unsecured loan	(6)	Euribor + 0.65	2020	2,665	-
Euro 6,000,000 unsecured loan	(7)	Euribor + 0.95	2020	4,782	-
Euro 2,000,000 unsecured loan	(13)	1.15	2020	1,608	-
Other loans				2,221	2,450
				23,756	15,881

Bank overdrafts, advances subject to final payment and foreign advances

Bank overdrafts, advances subject to final payment and foreign advances refer mainly to the Parent, the Spanish subsidiary and the Italian subsidiary.

Foreign subsidiary loans

Short term loans to foreign subsidiaries are as follows:

- € 3.0 million loan obtained by the subsidiary Auramo OY
- € 1.1 million loan obtained by the subsidiary Bolzoni Auramo Wuxi
- € 1.2 million loan obtained by the subsidiary Bolzoni Huaxin
- € 2.0 million loan obtained by subsidiary Meyer GmbH.

These are all unsecured loans.

Euro 9,000,000 unsecured loan (1)

The loan was unsecured and was repaid in advance.

Euro 6,000,000 unsecured loan (2)

The loan was unsecured and was repaid in advance

Euro 6,000,000 mortgage loans (3)

The two loans were guaranteed by a second level mortgage on the property in Podenzano and have been repaid in advance.

Euro 7,000,000 unsecured loans (4)

The loans are unsecured and repayable in half-year instalments.

Euro 5,000,000 unsecured loan (5)

The loan is unsecured and repayable with quarterly instalments.

Euro 3,000,000 unsecured loan (6)

The loan is unsecured and repayable with quarterly instalments.

Euro 6,000,000 unsecured loan (7)

The loan is unsecured and repayable with half-year instalments.

Euro 2,000,000 unsecured loan (8)

The loan is unsecured and repayable with half-year instalments.

Euro 3,000,000 unsecured loan (9)

The loan is unsecured and repayable with quarterly instalments.

Euro 6,000,000 unsecured loans (10)

The loans are unsecured and repayable with half-year instalments.

Euro 2,000,000 unsecured loan (11)

The loan is unsecured and repayable with quarterly instalments.

Euro 3,000,000 unsecured loan (12)

The loan is unsecured and repayable with quarterly instalments.

Euro 2,000,000 unsecured loan (13)

The loan is unsecured and repayable with quarterly instalments.

Euro 810.000 unsecured loan (14)

The loan is secured by a bank guarantee for the amount of 340,000 euros and is repayable on maturity.

Other loans

These consist of :

- € 1.8 million loan obtained by subsidiary Meyer GmbH
- € 0,4 million loans obtained by other Group companies

All loans obtained by the subsidiary companies are secured by comfort letters given by the parent.

4. Financial risk management

The main risk factors have not undergone any significant changes since the information given in the Consolidated Financial Statement at 31 December 2014.

5. Events after 30 September 2015

October saw the conclusion of the operation for the acquisition of 100% of the share capital of Bolzoni Huaxin and the sale of 20% of share capital of XinHuaxin, already considered in the figures for the third quarter.

Since 30.09.2015 and up to the present day, no other important events have occurred with a significant impact on the figures contained in this interim report.

Podenzano, 13 November 2015

On behalf of the Board of Directors
The Chairman
Emilio Bolzoni

**Declaration of the Interim Management Report in compliance with art. 154-bis
paragraph 2 of the Legislative Decree n° 58 passed on
24 February 1998 (TUF) and subsequent modifications and additions**

I the undersigned Marco Bisagni, manager responsible for the preparation of the corporate accounting documents for Bolzoni S.p.A., as appointed by the Board of Directors of the Company with the resolution passed on April 27, 2007, with reference to the Interim Management Report approved today by the Board of Directors

do hereby declare

that the said report corresponds to the documented accounting results, books and book entries of Bolzoni S.p.A.

Podenzano, November 13th, 2015

Bolzoni S.p.A.
Marco Bisagni

